

Madrid, a 1 de diciembre de 2021

En virtud de lo previsto en el artículo 17 del Reglamento (UE) nº 596/2014, sobre abuso de mercados y en el artículo 228, del texto refundido de la Ley del Mercado de Valores, aprobado por el Real Decreto Legislativo 4/2015 de 23 de octubre y disposiciones concordantes, así como, en la Circular 3/2020 del segmento BME Growth de BME MTF Equity (en adelante "BME Growth"), VBARE Iberian Properties SOCIMI, S.A. (la "**Sociedad**" o "**VBARE**"), pone en conocimiento el siguiente:

### OTRA INFORMACIÓN RELEVANTE

Por medio del presente documento, se adjunta la presentación de resultados del periodo de nueve (9) meses, finalizado el 30 de septiembre de 2021.

La documentación anterior también se encuentra a disposición del mercado en la página web de la Sociedad (<u>www.vbarealestate.com</u>).

De conformidad con lo dispuesto en la Circular 3/2020, se hace constar que la información comunicada por la presente ha sido elaborada bajo la exclusiva responsabilidad de la Sociedad y de sus administradores.

Quedamos a su disposición para cualquier aclaración que pueda ser necesaria.

D. Íñigo Sánchez del Campo Basagoiti Secretario No Consejero del Consejo de Administración VBARE Iberian Properties SOCIMI, S.A.



### THIS RELEVANT FACT IS A TRANSLATION OF THE SPANISH VERSION. IN CASE OF ANY DISCREPANCIES, THE SPANISH VERSION SHALL PREVAIL

Madrid, 1 December, 2021

Pursuant to the terms set forth in Article 17 of EU Regulation No. 596/2014 with regard to abuse of markets and Article 228 of the Consolidated Text of the Stock Exchange Law, approved by Royal Legislative Decree 4/2015 dated October 23 and other related provisions, as well as Notice 3/2020 of the BME Growth de BME MTF Equity ("BME Growth"), VBARE Iberian Properties SOCIMI, S.A. (the **"Company**" or **"VBARE**") hereby publishes the following:

### **OTHER RELEVANT INFORMATION**

By means of this document, it is attached the Results Presentation for the nine (9) month period ended September 30, 2021.

The documentation is also available to the market on the Company's website (<u>www.vbarealestate.com</u>).

In compliance with the terms of Notice 3/2020, hereby declares that the information communicated has been prepared under the exclusive responsibility of the Company and its administrators.

We remain at your disposal for any clarification that may be necessary.

Mr. Íñigo Sánchez del Campo Basagoiti Non-Board Secretary of the Board of Directors VBARE Iberian Properties SOCIMI, S.A.





## **Q3 2021 RESULTS PRESENTATION**

### DISCLAIMER

This document has been prepared by VBARE Iberian Properties SOCIMI, S.A. (the "Company") and its subsidiaries (the "Group").

This Presentation does not constitute or form part of, and should not be construed as, any offer to sell or issue or invitation to purchase or subscribe for, or any solicitation of any offer to purchase or subscribe for, any securities of the Company in any jurisdiction, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision. Any purchase of or subscription for securities of the Company should be based solely on each investor's own analysis of all public information, the assessment of risk involved and its own determination of the suitability of any such investment. No reliance should be placed and no decision should be based on this Presentation.

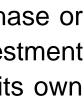
This Presentation may not be copied, distributed, reproduced or passed on, directly or indirectly, in whole or in part, or disclosed by any recipient to any other person, for any purpose other than the above. In addition, this Presentation may not be distributed, disseminated, published, or in any other way taken or transferred to any jurisdiction where it would be contrary to applicable law. Distributing this Presentation in other jurisdictions may be subject to restrictions according to applicable law and the recipients of this Presentation must find out for themselves the restrictions and their fulfilment. Not complying with the restrictions may be a breach of applicable law.

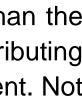
The information contained in this Presentation does not purport to be comprehensive or to include all information that may be required to fully analyze the issues referred to therein. Accordingly, no representation or warranty, express or implied, is made as to the truth, accuracy or completeness of the information in this Presentation. None of the Company, any of its subsidiaries, or any of their respective directors, officers or employees accepts any responsibility or liability whatsoever for any loss howsoever arising from any use of this Presentation or otherwise arising in connection therewith.

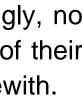
The information and opinions contained in this Presentation are provided as at the date of the Presentation and are subject to verification, correction, completion and change without notice. In giving this Presentation, no obligation to amend, correct or update this Presentation or to provide the recipient with access to any additional information that may arise in connection with it is undertaken. This Presentation may include forward-looking statements relating to, among others, the Company's financial position, operating results, strategy, plans, targets or goals. Forward-looking statements are subject to risks, uncertainties and factors beyond the Company's control that may result in actual results materially differing from prospective results or the results implied in the forward-looking statements. Therefore, the results and actual performance may materially differ from those expressed or implied in the forward-looking statements. In the same way, the forward-looking statements must not be deemed to entail any statement, promise or warranty of the accuracy or completeness of the assumptions or hypotheses on which the forward-looking statements, expectations, estimations or provisions are based or, in the case of assumptions, of their full inclusion in the Presentation. No undue reliance should be placed on the forward-looking statements.

The Company and its employees, managers, directors, advisors, representatives, agents or affiliates accept no liability (for fault or negligence, whether direct or indirect, contractual or non-contractual) for damages caused by using this Presentation or its content or that, in any manner, relate to this Presentation.

When receiving or attending the Presentation, the recipient declares that he or she agrees with and thus is subject to the above restrictions.









### INDEX

- 1. 2021 Operating Performance
- 2. 2021 Financial Performance
- 3. Annex: Portfolio Overview



### HIGHLIGHTS

LEASES SIGNED IN Q3 2021 WITH A RELETTING SPREAD OF +14.48%

NET OCCUPANCY COMPLETELY RECOVERED (94.81%) AFTER PANDEMIC SLOWDOWN

GRI DECREASE Vs. 2020 BUT COMPLETELY RECOVERED AT SEPTEMBER 30,2021

STRONG SALE PROGRESS: 60 UNITS SOLD AS OF TODAY DURING H2 2021 FOR € 7.5mn, GENERATING A FREE CASH FLOW OF € 4.7mn

3.89% LIKE FOR LIKE PORTFOLIO REVALUATION<sup>1</sup> Vs. DECEMBER 2020

€ 0.7 PER SHARE DISTRIBUTION CARRIED OUT IN AUGUST 2021 FOR A TOTAL AMOUNT OF € 2.5mn (€ 0.932<sup>2</sup> PER SHARE / € 3.4mn DURING 2021)

€ 0.27mn NET CONSOLIDATED LOSS DUE TO VACANCY IN EARLY 2021 AND MINOR NUMBER OF UNITS UNDER MANAGEMENT DUE TO SALES

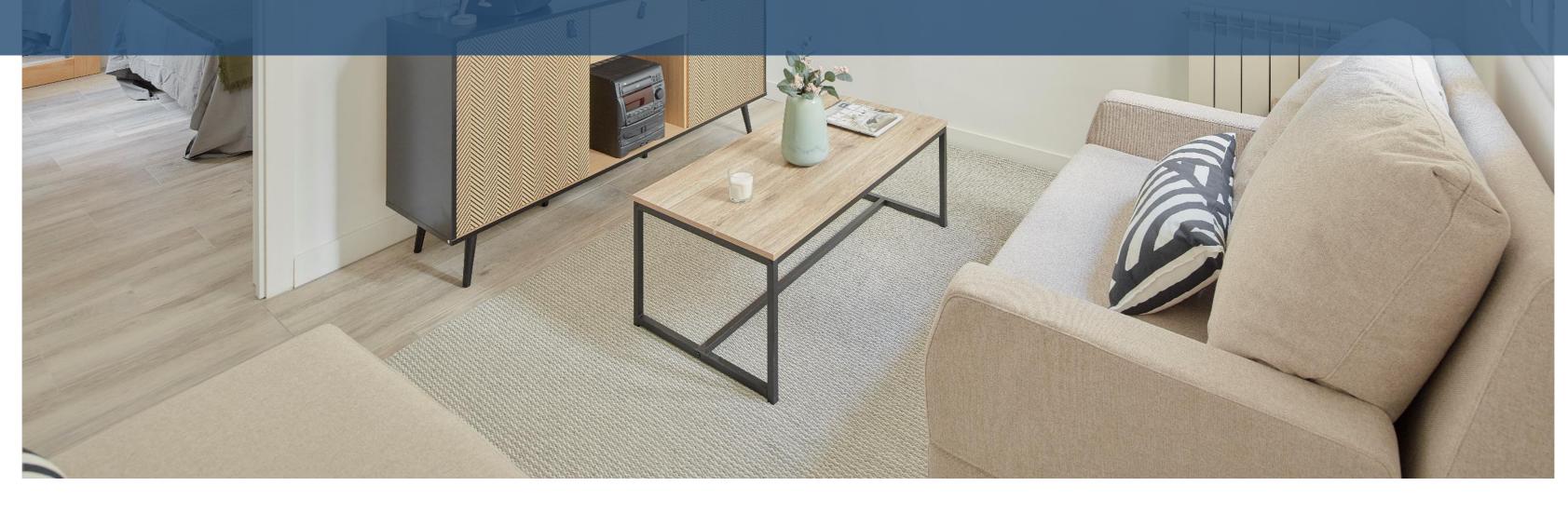
Revaluation based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal Equivalent to "dividend yield" of 8.88% calculated over the average share price of the first nine months of 2021 and 10.47% calculated over the share price at September 30, 2021

# CLEAR SIGNS OF MARKET STABILIZATION: ENDURING COMMERCIAL ACTIVITY WITH 37





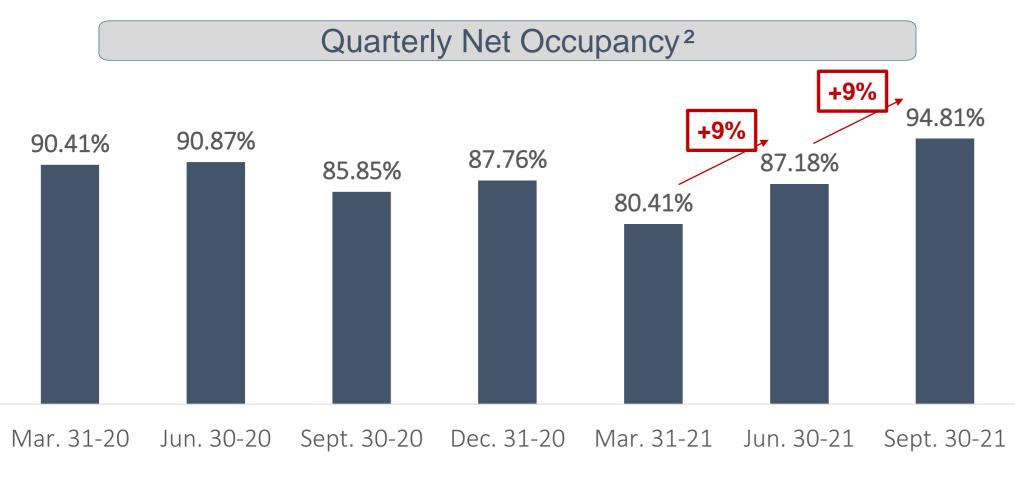
## 1. 2021 OPERATING PERFORMANCE



### LEASING PERFORMANCE



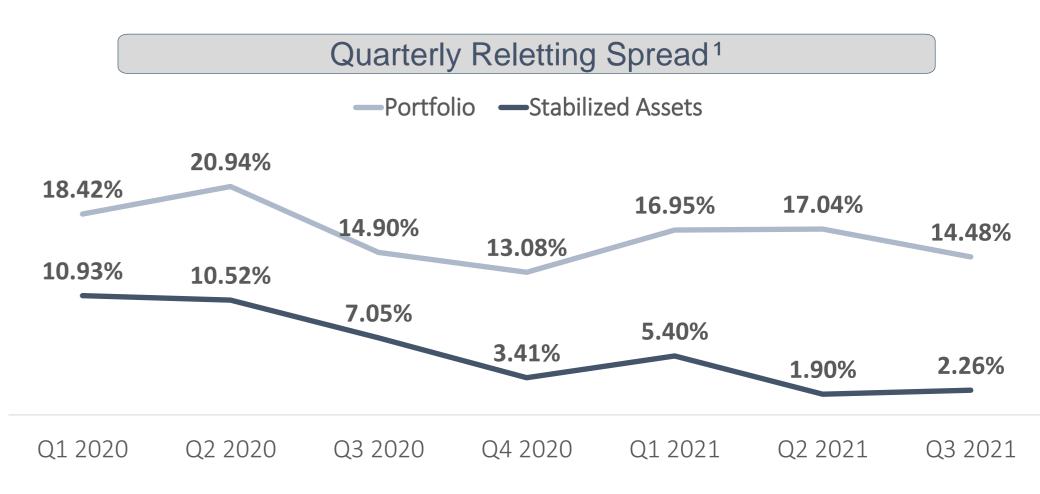
Strong demand with number of leases signed higher than pre-covid levels



### Net occupancy at record 95% increasing 9% per quarter since Q1 2021

1. No parkings included in chart. Value in Q4 2020 does not include 11 units that were managed by third party operator

2. Occupancy calculated on the last day of the quarter and over Stabilized Assets and units under operation (Stabilized Assets are those assets that do not require significant capex investments and are mostly leased at market rents)

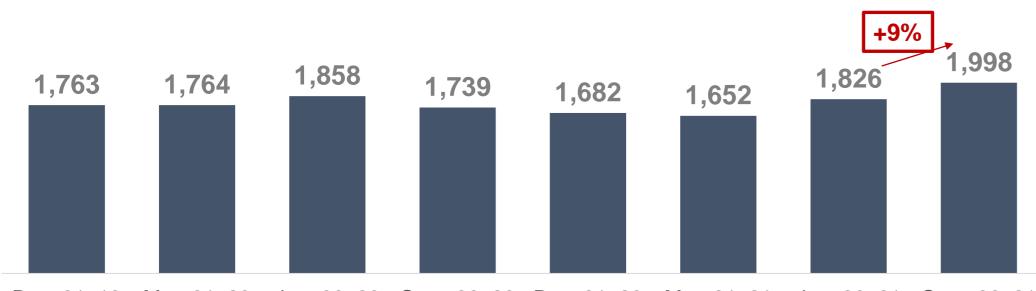


Reletting spread remains positive, especially in non-stabilized assets



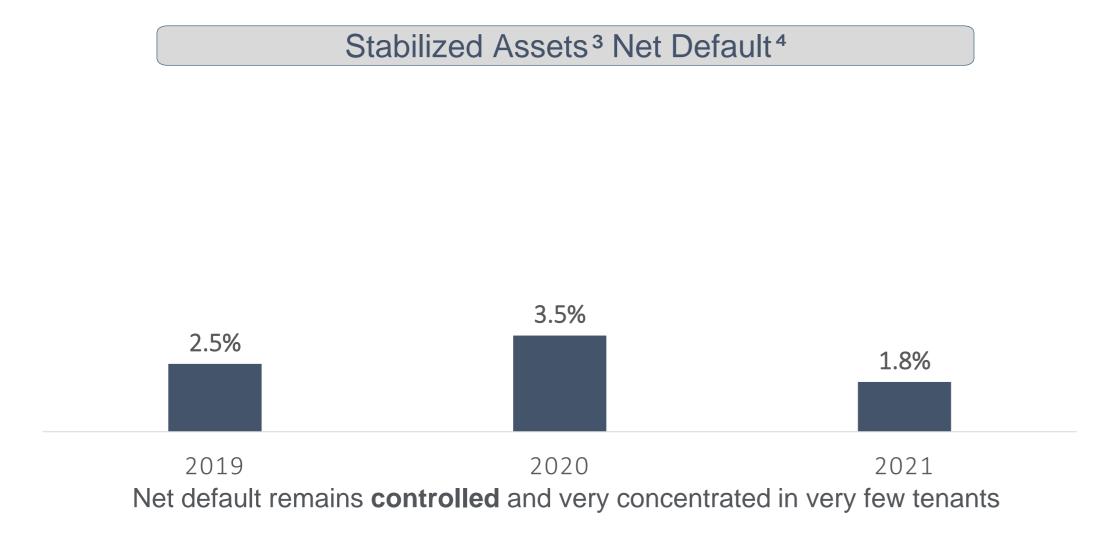
### **OPERATIVE PERFORMANCE**

Like-for-Like Annualized GRI Evolution (€ k)<sup>1</sup>



Dec. 31, 19 Mar. 31, 20 Jun. 30, 20 Sept. 30, 20 Dec. 31, 20 Mar. 31, 21 Jun. 30, 21 Sept. 30, 21

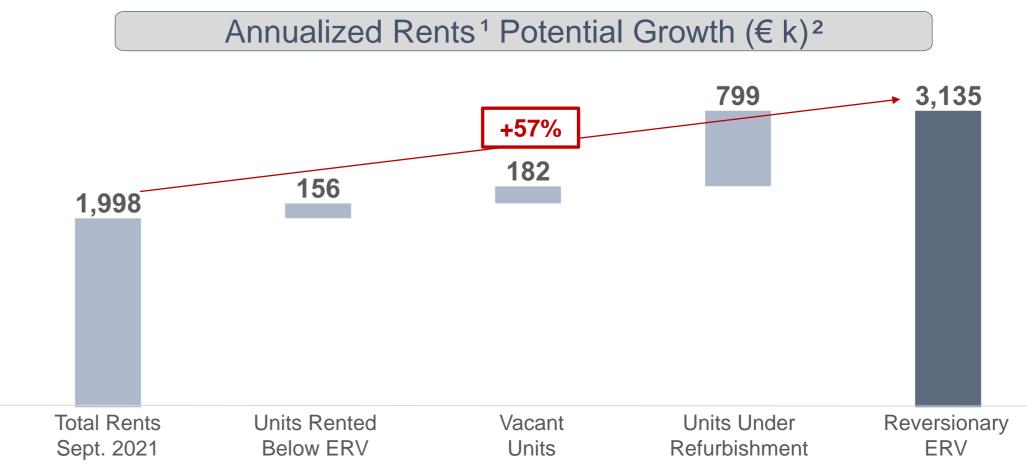
Excellent evolution of annualized GRI (+9% vs previous quarter) thanks to strong commercial strategy and market recovery



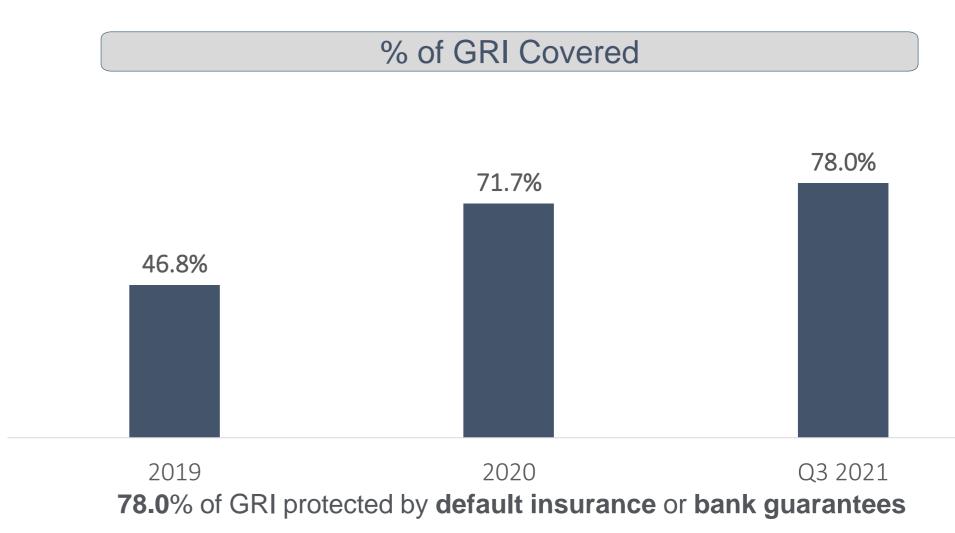
1. Annualized rents exclude lease bonifications

2. Potential Growth based on the Company's estimated ERV (Estimated Rental Value) as of September 30, 2021

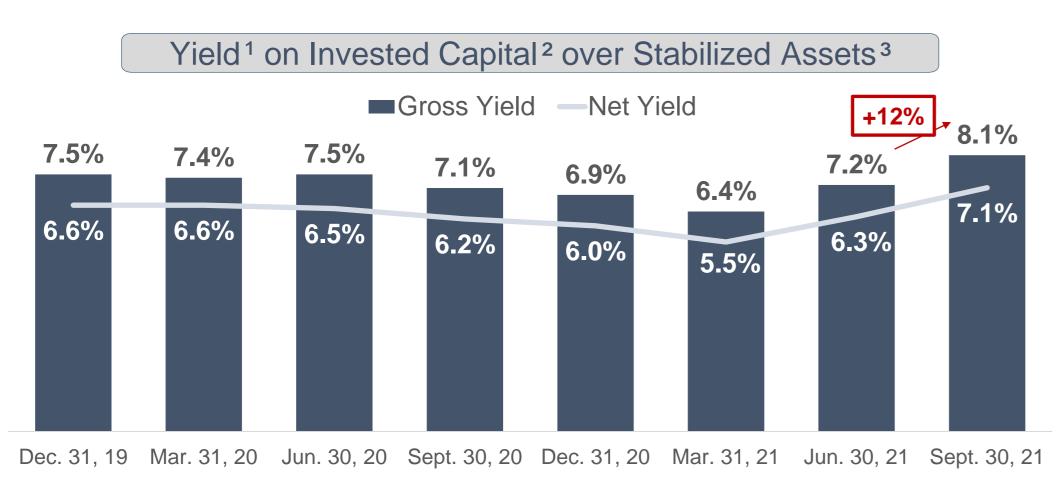
3. Stabilized Assets are those that do not require significant capex investments and are mostly leased at market rents, and are not vacant for selling purposes 4. Information concerning net default as of September 30, 2021. Figures updated as of November 26, 2021. Net default ratio corresponds to default rate post default insurance collections



57% potential rents increase mainly due to vacant units and units under refurbishment

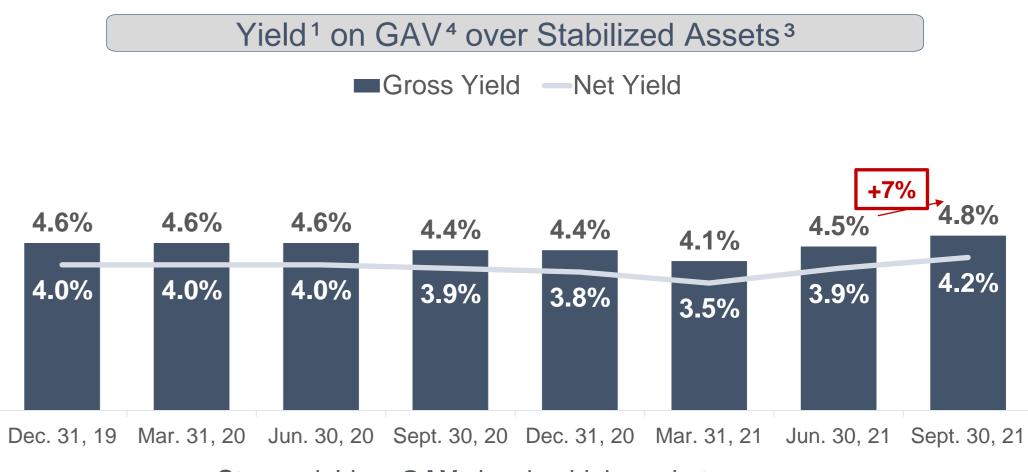


### **OPERATIVE PERFORMANCE**



Strong and completely recovered yield on total invested capital

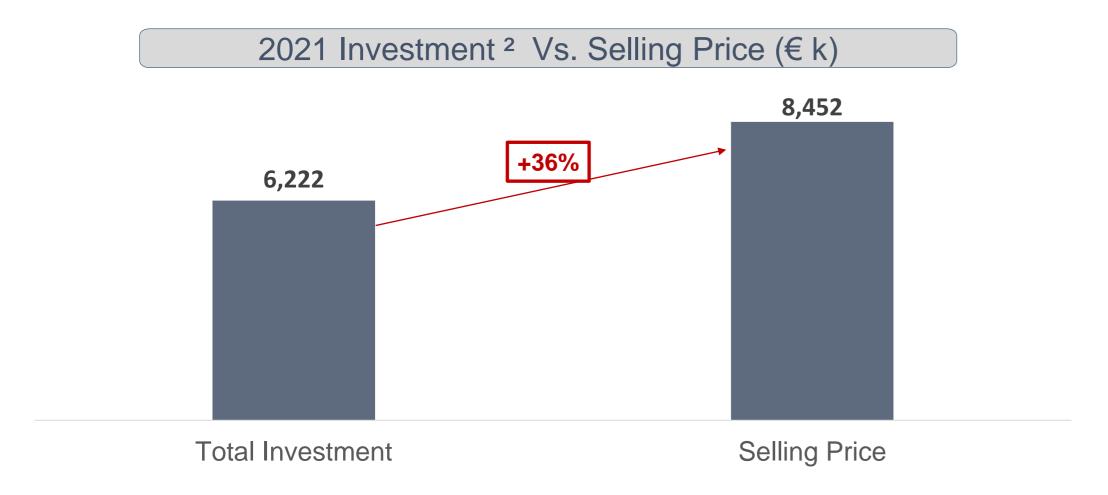
- 1. Yields calculated over annualized rents excluding lease bonifications
- 2. Total Invested Capital takes into account Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX
- 3. Stabilized Assets are those that do not require significant capex investments and are mostly leased at market rents, and are not vacant for selling purposes
- 4. GAV is based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal



Strong yield on GAV showing high market recovery



### 2021<sup>1</sup> SALES UPDATE

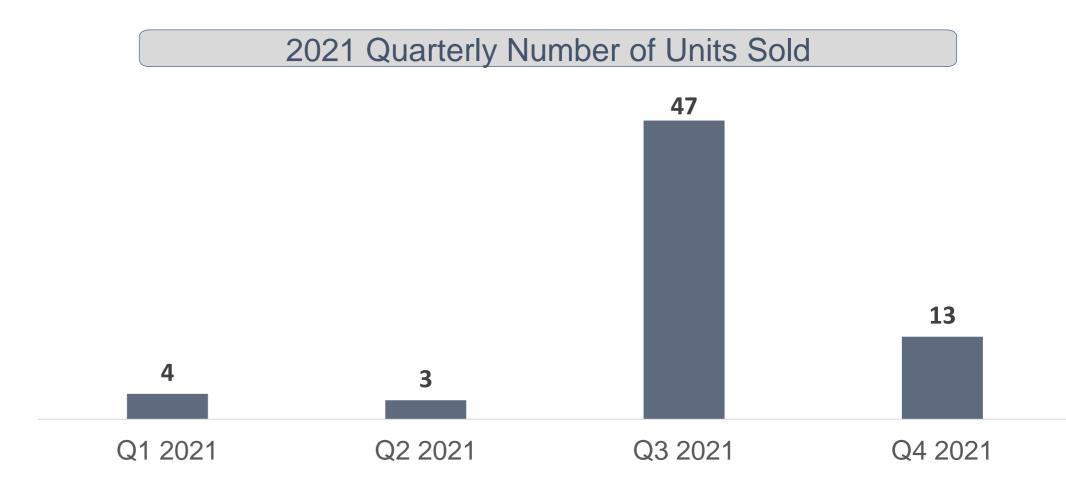


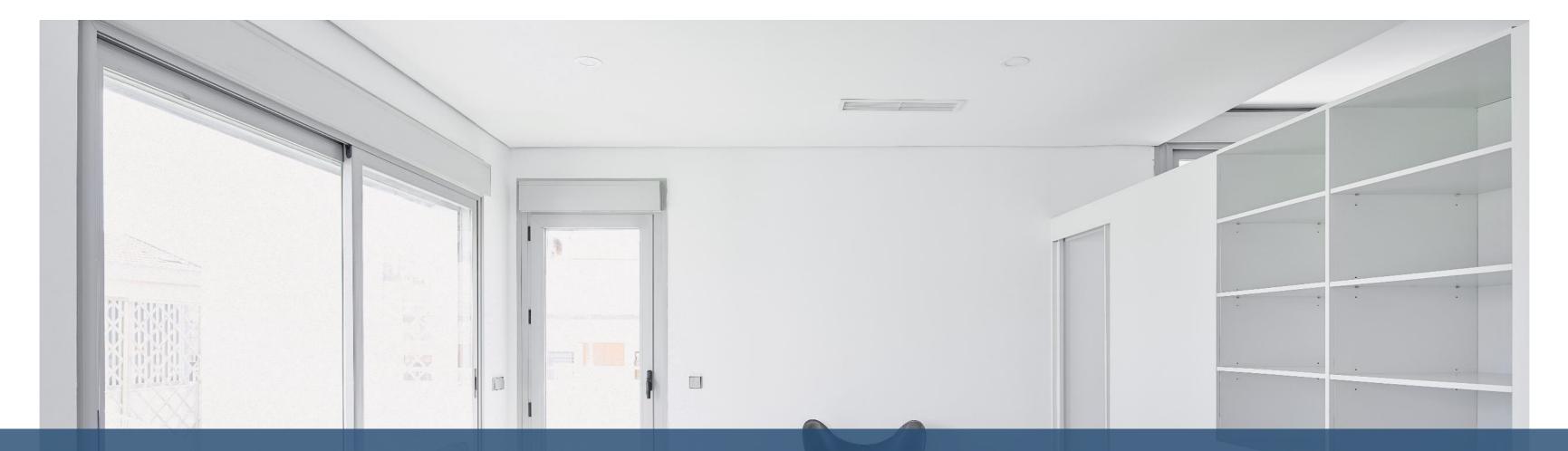
67 units sold in 2021 with the following excellent results:

Free Cash Flow: € 5,298k **Unlevered IRR / MOIC: 9.15% / 1.57x** Levered IRR / MOIC: 13.19% / 1.76x

1. 2021 information only takes into account executed sales as of December 1, 2021

2. Total Investment takes into account Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX as of September 30, 2021





## 2. 2021 FINANCIAL PERFORMANCE



### 2021 PROFIT & LOSS ACCOUNT

	Profit & Loss Account (€ k)			
	September 30,2021	September 30, 2020	Variation	
Gross Rental income	1,343	1,525	-11.9%	
Otheroperating income	31	96	-67.9%	
Property Operating expenses	-529	-468	13.0%	
Gross profit	845	1,152	-26.7%	
Realize gain (Loss) and change of fair value on investment properties	622	-1,283	-148.5%	
Net result from real estate operations	1,467	-131		
Staff Costs	-323	-380	-14.8%	
Management Fee	-648	-684	-5.3%	
General and administrative expenses	-378	-483	-21.6%	
Profit (Loss) for the period	117	-1,678		
Finance result	-385	-323	19.3%	
Profit (Loss) for the period attributable to the shareholders	-268	-2,001		
Basic and diluted earnings per share (Euro)	-0.08	-0.56		

### P&L account still impacted by lower occupancy vs 2020 and minor number of units € 268k loss recorded during the 9-month period ended September 30, 2021

Consolidated Profit & Loss account according to International Financial Reporting Standards as adopted by the European Union (IFRS-EU) Gross Profit impacted by the potential rent increase the Company has (+57%) because of current vacancy, units under refurbishment and units rented under market rents

YTD GRI still impacted by lower occupancy in early 2021 and units sold. Like for like decrease (net of units sold) of 3.8%

**Property Operating expenses** increase due to higher vacancy

**G&A expenses reduction** thanks to cost saving plan

Financial Result increase due to new loans signed in the 2H of 2020 and 2021







## SEPTEMBER 30, 2021 CONSOLIDATED BALANCE SHEET

Assets (€ k)
--------------

	September 30, 2021	December 31, 2020	Variation
Non- Current Assets	65,014	69,459	-6.4%
Property, plant and equipment	33	35	-5.1%
Investment properties	64,787	69,210	-6.4%
Non - Current financial assets	194	214	-9.2%
Current Assets	5,292	4,065	30.2%
Advance to suppliers	70	56	24.7%
Trade and other receivables	366	301	21.4%
Trade debtors	190	157	21.3%
Other receivables from Public Administrations	176	145	21.6%
Short term accruals	66	44	49.4%
Cash and cash equivalents	4,791	3,664	30.8%
Total Assets	70,306	73,524	-4.4%

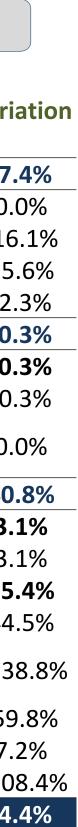
Consolidated Balance Sheet according to International Financial Reporting Standards as adopted by the European Union (IFRS-EU)

### Liabilities (€ k)

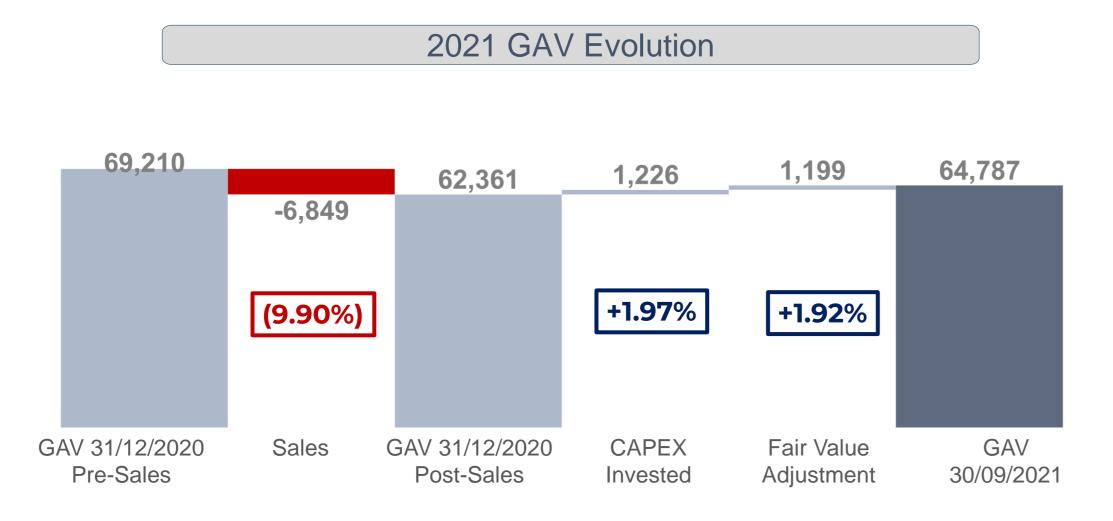
### September 30, 2021 December 31, 2020 Variation

Net Equity	46,197	49,870	-7.4
Share capital	18,049	18,049	0.0
Share Premium	17,280	20,605	-16.
Treasury shares	-598	-518	15.
Retained earnings	11,467	11,734	-2.3
Non-current Liabilities	22,273	22,350	-0.3
Non-current financial liabilities	22,273	22,350	-0.3
Bank Borrowings	21,947	22,024	-0.3
Other financial liabilities	326	326	0.0
Current Liabilities	1,836	1,304	40.
Current financial liabilities	644	624	3.1
Bank Borrowings	644	624	3.1
Trading creditors and other accounts payable	1,192	680	75.
Trade Payables	851	589	44.
Trade payables, group companies and	221	1 4	1500
associates	231	14	1538
Accruals, wages and salaries	15	37	-59.
Other payables with Tax Administration	37	35	7.2
Advance to suppliers	58	5	1108
Equity and Liabilities	70,306	73,524	-4.4

Strong balance sheet with still a solid cash position, even after the € 2.5mn distribution made in August 2021 with stable LTV



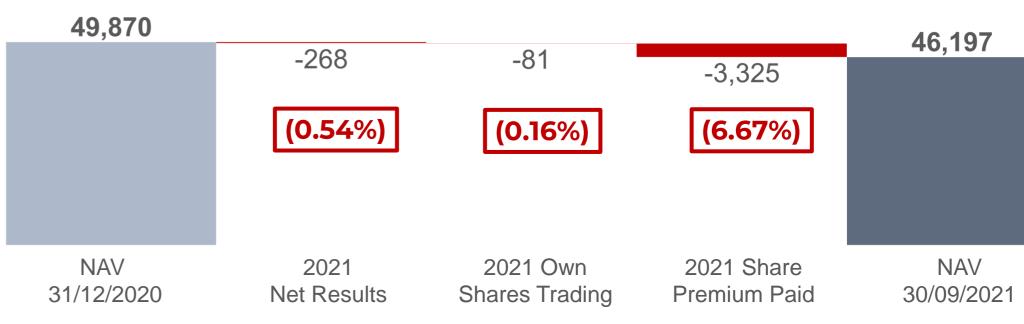
### 2021 GAV AND NAV EVOLUTION



+3.89% like for like portfolio appreciation based on third party independent appraisal<sup>1</sup>

1. GAV based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal

### 2021 NAV Evolution



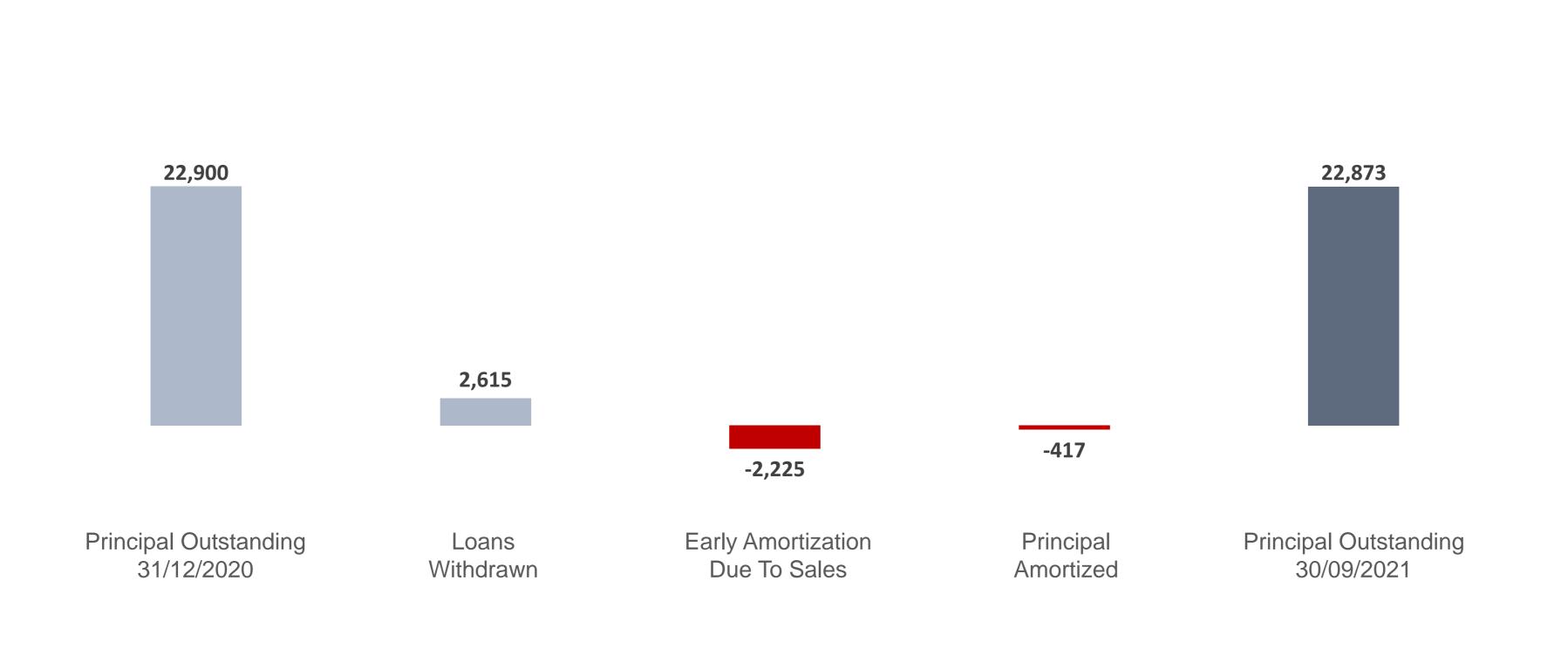
-7.37% NAV decrease mainly due to share premium distributed in August and 2021.

NAV per share of €12.97

"Dividend Yield" of 8.88% calculated over the average share price of the first nine months of 2021 and 10.47% calculated over the share price at September 30, 2021



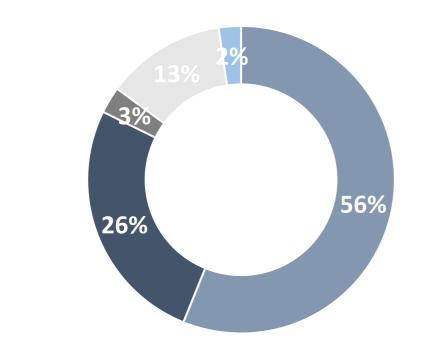
## 2021 DEBT EVOLUTION



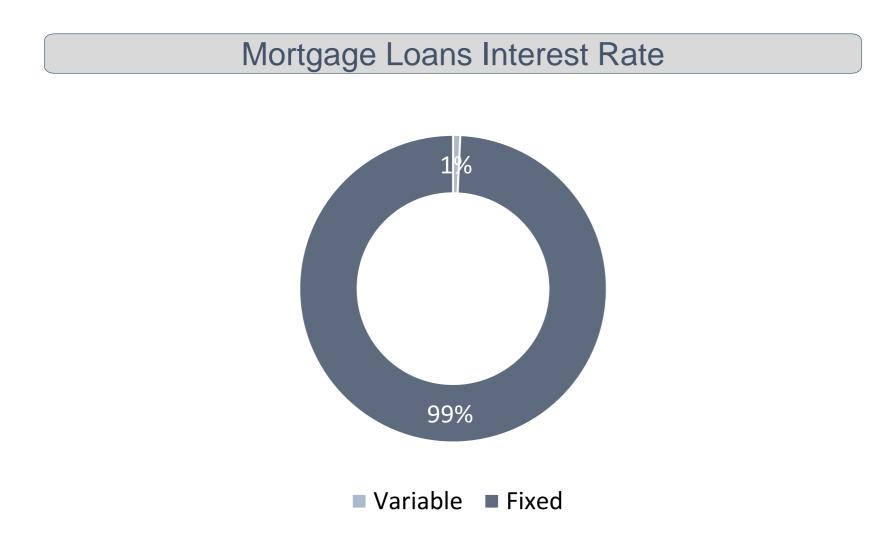
### **Stable Principal Outstanding vs 2020**

## SEPTEMBER 30, 2021 FINANCING INFORMATION

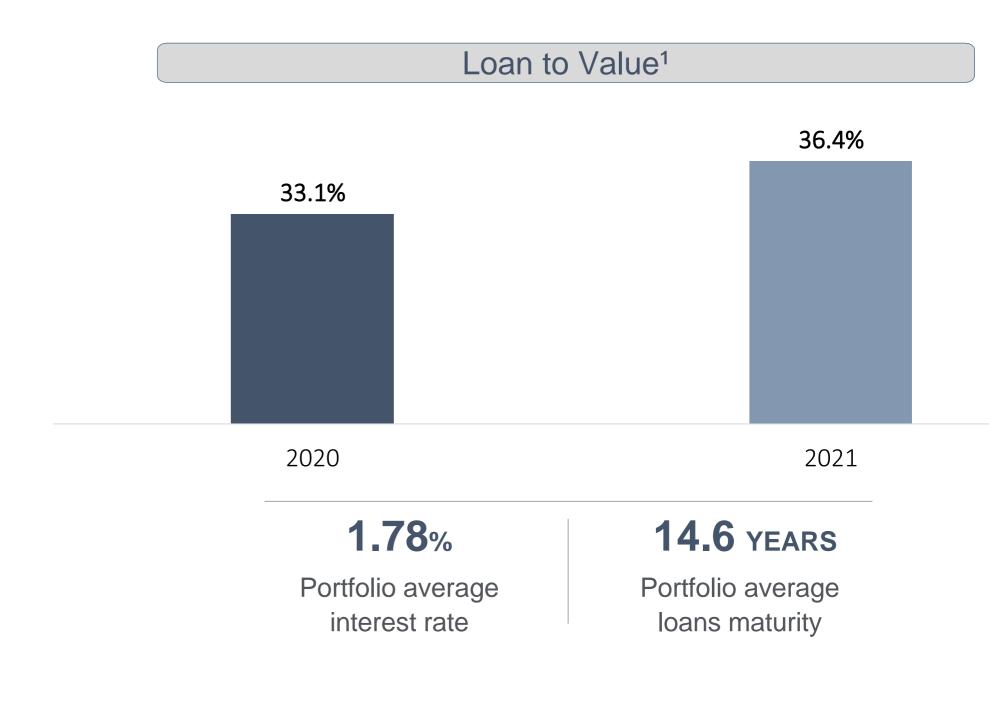




■ Sabadell ■ Banca Pueyo ■ Bankinter ■ Laboral Kutxa ■ Other

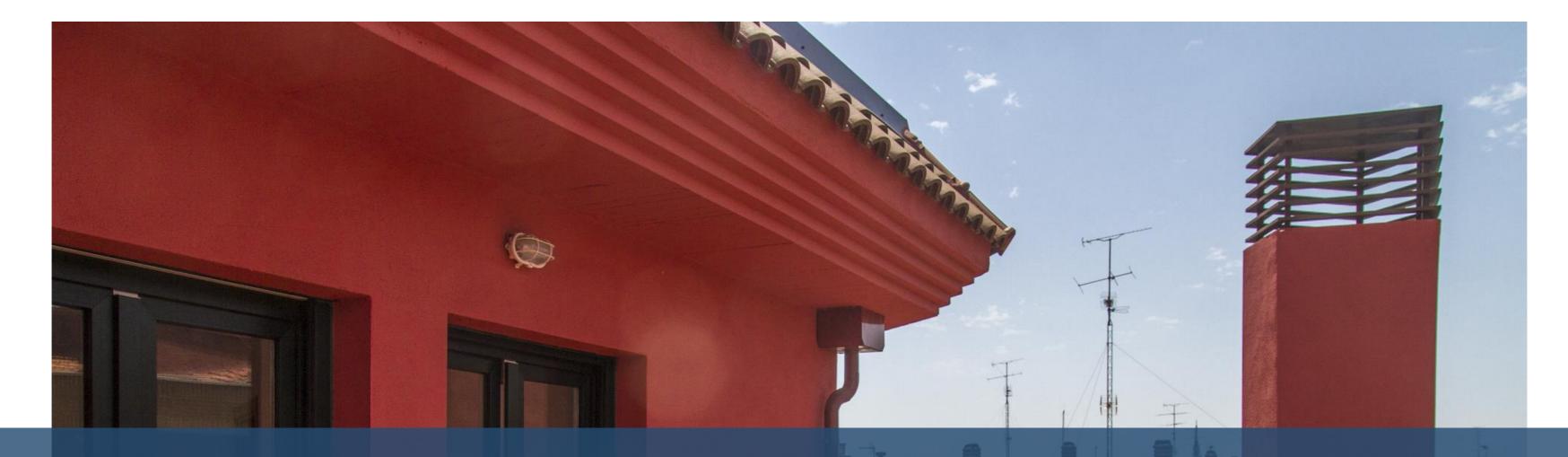


1. LTV calculated based on principal pending at the end of each period.

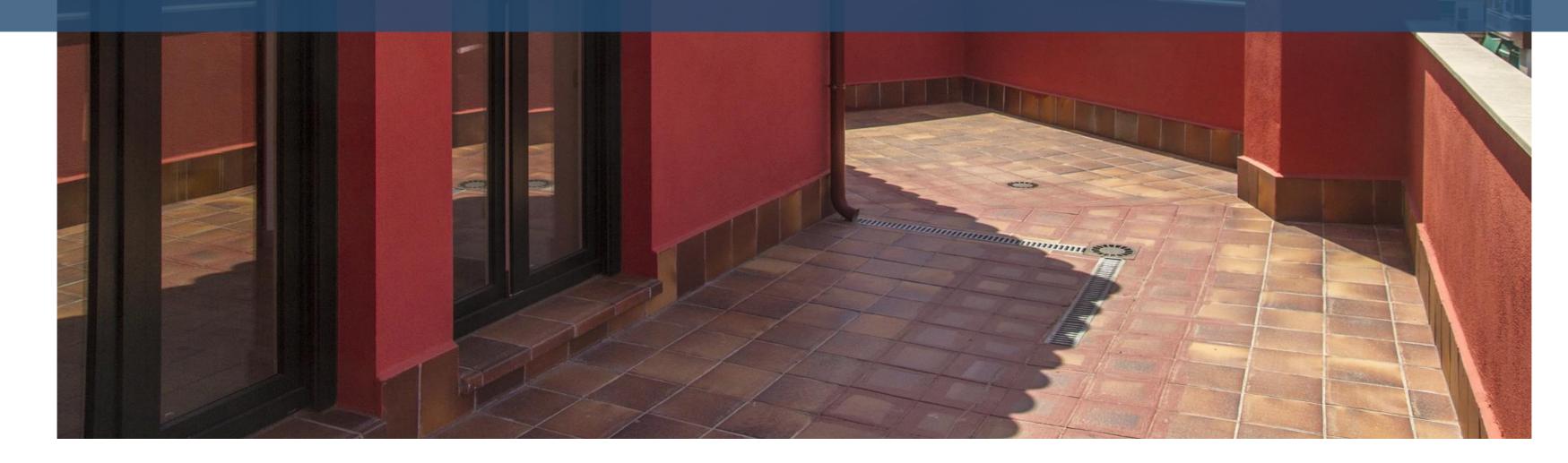


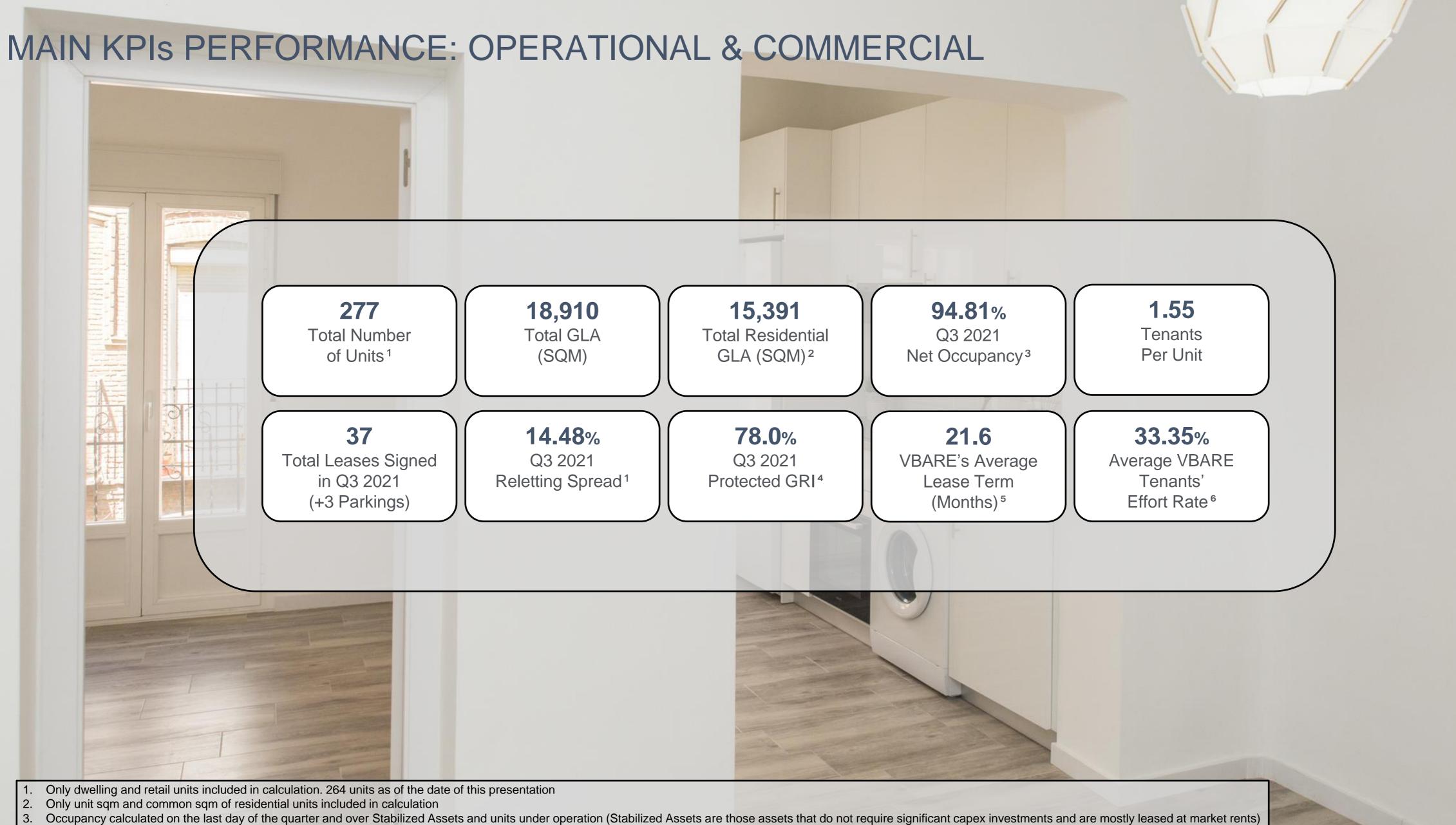
Stable LTV with 99% outstanding principal secured at fixed interest rates

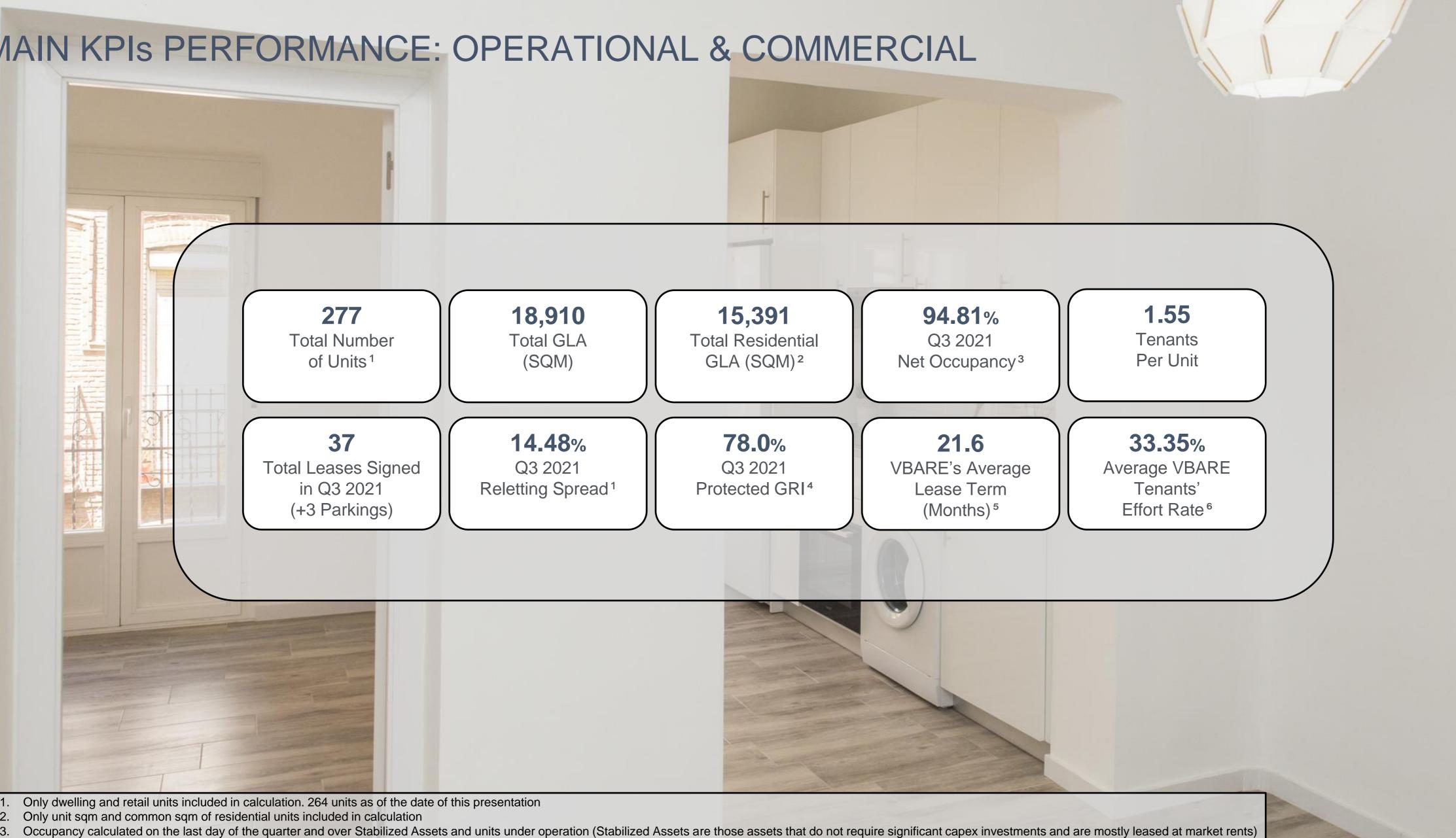
—



## ANNEX: PORTFOLIO OVERVIEW







- 4. % includes protections from default insurance and bank guarantees
- 5. Calculated only taking into account contracts signed by the Company on residential units
- Calculated only taking into account Residential units and contracts signed by the Company 6.

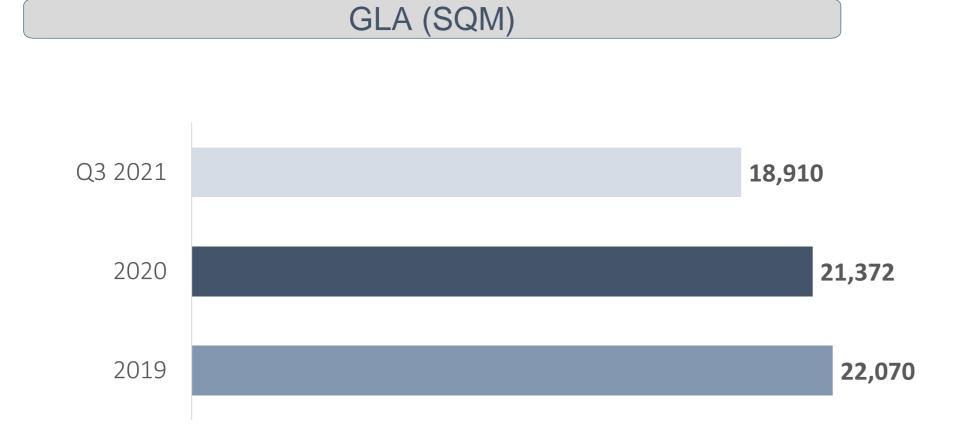


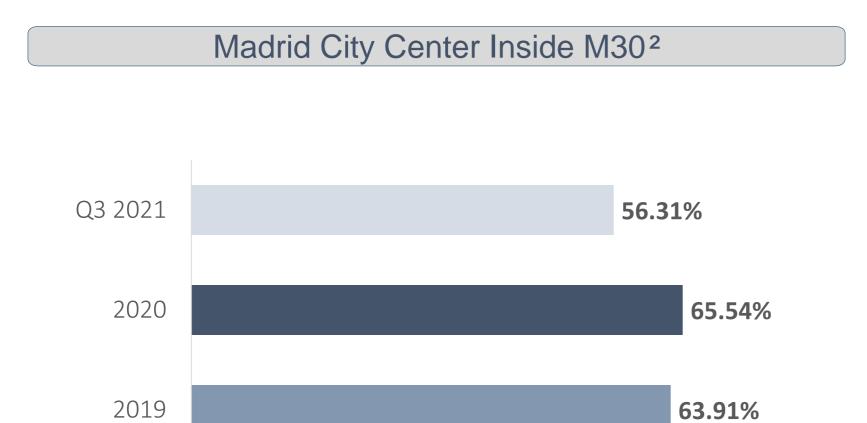


Total Invested Capital includes Total Acquisition Price, Total Transaction Costs and Total Accumulated CAPEX of the units
Only residential invested capital, residential GAV and residential area taken into account in calculations



## Q3 2021 OPERATIONAL PERFORMANCE





Only Residential and Retail units taken into account (no Parkings nor Storages)
Ratio calculated as a % of GAV Q3 2021, based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal

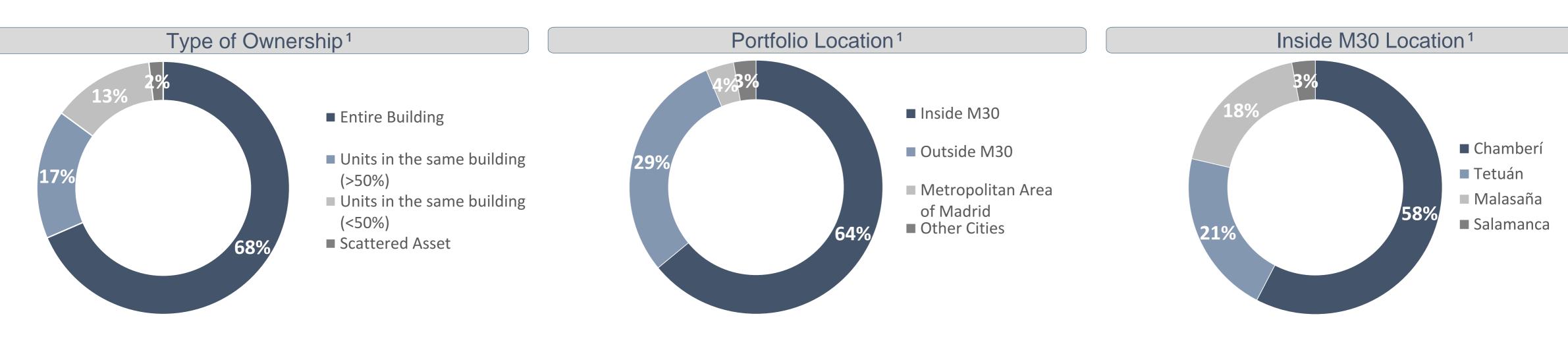


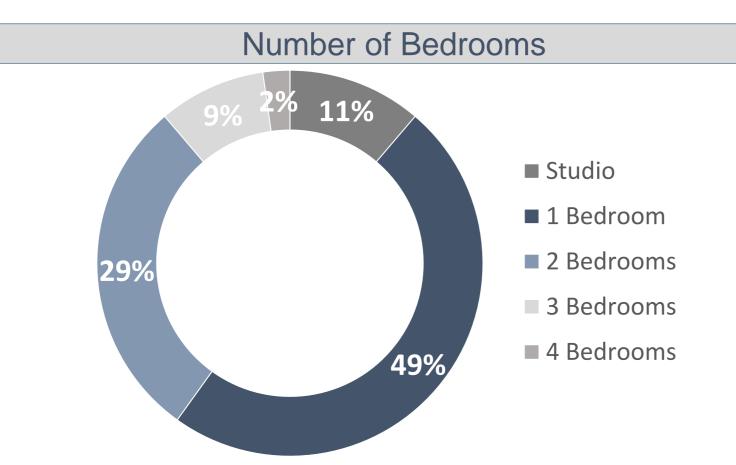


Building Ownership > 50%<sup>2</sup>

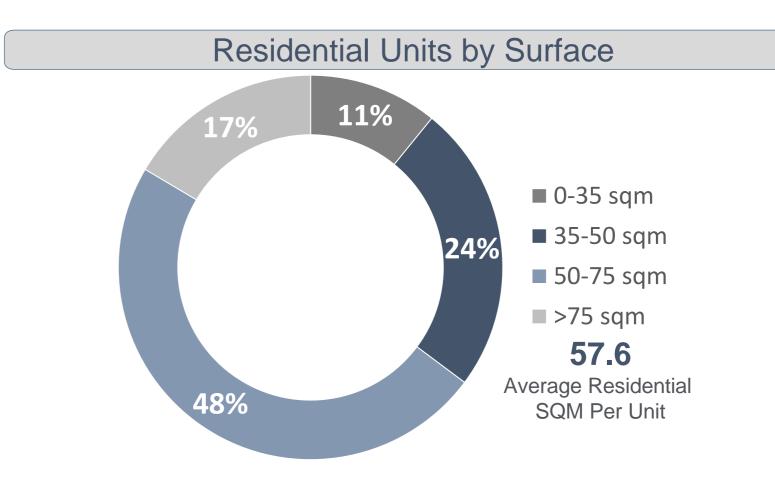


## Q3 2021 PORTFOLIO DESCRIPTION AND LOCATION





1. Ratio calculated as a % of GAV Q3 2021, based on Savills Aguirre Newman Valoraciones y Tasaciones S.A.U. external independent appraisal



### PORTFOLIO GALLERY

























